



February 5, 2019

Greetings Wineries, Distilleries, and Suppliers:

The 18th Annual Killington Wine Festival, produced by the Killington Pico Area Association, will be held this year from **Friday, July 19 through Sunday, July 21, 2019**. With the support of Killington Resort, and partners Baker Distributing & Farrell Distributing, we invite you to participate in the 2019 Killington Wine Festival. Having you as a participant is very important to us because it is your knowledge and expertise that makes this event special!

Over the weekend there will be many wine events, both those organized by the Killington Pico Area Association, and those organized by local businesses. These include a variety of tasting and music events held by restaurants, inns, and hotels to coordinate with the wine festival. This year the Killington Pico Area Association is organizing the Premier Tasting at the Peak, the Killington Wine Trail and the Grand Tasting.

Each year hundreds of people attend the Killington Wine Festival. The schedule is as follows:

2019 Dates	Time	Event
Friday, July 19	6:00 to 8:00 PM	Premier Tasting at the Peak, Killington's Peak Lodge
Friday, July 19	6:00 to 10:00 PM	Killington Wine Trail, Killington Road
Saturday, July 20	12:00 PM	VIP Grand Tasting, K1 Lodge Base Area
Saturday, July 20	1:00 to 4:00 PM	Grand Tasting, K1 Lodge Base Area
Sunday, July 21	2:30 PM	Wine & Nine, Green Mountain National Golf Course

The Premier Tasting at the Peak and the Grand Tasting are open to the general public under the VT DLC "Education Permit." The Killington Wine Trail, Wine & Nine, and associated wine dinners held at local restaurants are the responsibility of the individual business holding the respective event. More information on these events will be posted on our website, www.KillingtonWineFestival.com, as they are scheduled.

To show our appreciation for our participating wineries, distilleries, and suppliers, the Killington Pico Area Association has partnered with Killington Resort to offer a special weekend lodging package. Additionally, we are offering a retail opportunity for anyone pouring at the premium event on Friday night.

Lodging

2 nights (July 19 & 20) including taxes and fees.

- 1 bedroom/1 bath, Trail Creek (5 available) \$195.02
- 2 bedroom/2 bath, Trail Creek (3 available) \$277.24
- 1 bedroom/1 bath, High Ridge (3 available) \$195.02
- 2 bedroom/2 bath, High Ridge (3 available) \$286.02

Once your registration is complete, we will send you details about securing lodging. This block will be released and placed back into general availability 30 days prior to the event, so please confirm your participation soon.



18th Annual
Killington Wine Festival

In addition, Killington Resort is offering 1-day Adventure Center passes per person (wine supplier/family member) as part of the lodging package.

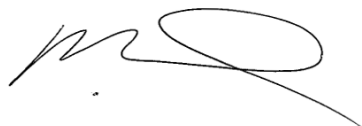
Retail

For the second year in a row, guests will be able to purchase bottles of wine sampled at the Premier Tasting at the Peak through a special partnership with a local merchant.

Attached you will find registration material to reserve your place at this year's Killington Wine Festival. Please complete the attached registration form and return it to the Killington Pico Area Association by **April 26, 2019**.

We look forward to having you join us in the Green Mountains of Vermont in July 2019 at the 18th Annual Killington Wine Festival.

Sincerely,



Michael Coppinger
Executive Director
(802) 422-5722
admin@killingtonpico.org



2019 Killington Wine Festival Registration Form

1. Wine Supplier/Winery/Distiller Name _____

2. Contact Name: _____

3. Contact Address _____

4. Contact Phone Number _____

5. Contact Email Address _____

6. Name of Person(s) attending _____

Wines to be represented at the Premier Tasting at the Peak on Friday evening: (estate, single vineyard, reserve range)

1. _____

2. _____

3. _____

Wines to be represented at the Grand Tasting on Saturday:



2019 Killington Wine Festival Participation Fee: \$125.00

Payment Information: Payment in full is required with this form. Payment by credit card or check is acceptable. If paying by check, please make the check payable to the Killington Pico Area Association. If paying by credit card, please complete the following information:

Credit Card # _____ Expiration: ____/____ Sec: _____

Credit Card Bill Address (if different from above)

Your registration fee is non-refundable.

Applicant's Signature (required) _____ Date _____

Please complete the application and return it to the Killington Pico Area Association by April 26, 2019 via email to **sarah@killingtonpico.org** or mail to **PO Box 114, Killington VT 05751**.

Completed registrations include:

1. 2019 Killington Wine Festival Registration Form & Payment (2 sheets)
2. Proof of insurance
3. A copy of pour(s) VT DLC Liquor Certificate either sent with application or in-hand at event. For more information about this, see the following Additional Information page.



18th Annual

Killington Wine Festival

2019 Killington Wine Festival Additional Information

1. Winery/wine supplier, distiller and distributor representative(s) are required to report to the Wine Festival site at the Killington Resort at the following times:

Date	Event	Setup Time	Guest Arrival
Friday, July 19, 2019	Premier Tasting at the Peak	4 PM	6 PM
Saturday, July 20, 2019	VIP & Grand Tasting	10 AM	12 PM

Please be on the K1 Gondola no later than 5 PM for Friday's event as it takes time to ride to the peak. On Saturday cars may be driven directly up to the wine tents up to 11 AM, so please arrive early to ensure you have an opportunity to unload your car. Maps and specific instructions to follow.

2. The Premier Tasting at the Peak on Friday evening requires wines that are of the "estate, single vineyard, reserve" range. Not all wineries/wine suppliers have wines in their portfolio to fit this category. Each Vermont Wine Distributor will review the wines selected for the Premier Tasting at the Peak to confirm eligibility. If your wine will be poured at the Premier Tasting at the Peak, you are required to have a representative at the event to present the wine. The wine will also be described in the program provided to all guests.
3. Wine & liquor donated for each tasting and other Wine Festival events is at the winery/wine supplier/distiller's expense. Each Vermont Wine Distributor will bill back their winery/wine supplier partners for wine used at these events.
4. All winery/wine supplier/distillery representatives who are scheduled to pour wine must have a **VT DLC Liquor Certification** to pour spirits to the general public. The Killington Pico Area Association will make available the VT DLC Training video for those representatives who need to be recertified to pour at the Killington Wine Festival.
5. As part of the \$125 Participation Fee, each participating winery/wine supplier/distillery will receive:
 - a. Table space at the Grand Tasting
 - b. 1 full page in the Grand Tasting Program including:
 - i. Company Logo
 - ii. Company Information/description
 - iii. Company Website
 - iv. List of wines being represented
 - c. Ability to purchase advertising space in the Grand Tasting program, and the Premier Tasting at the Peak program.
 - d. 1 complementary admission to the Grand Tasting to be used by spouse/companion
 - e. Ability to purchase 1/2 price admission to the Premier Tasting at the Peak on Friday evening spouse/companions (space is significantly limited on Friday).
6. Additional information about the 18th Annual Killington Wine Festival will be provided upon registration including access to special lodging packages, vendor drop off, and more.



18th Annual

Killington Wine Festival

Killington/Pico Ski Resort Partners, LLC Minimum Insurance Requirements for Third Parties

Third parties (including contractors, vendors, promoters, manufacturers' reps) shall provide evidence of in force insurance coverage prior to commencement of any agreement with Killington/Pico Ski Resort Partners, LLC (KPSRP) to perform a job or conduct an activity, and before their employees or agents are allowed to enter on KPSRP premises. All third parties shall be solely responsible for the safety of their employees, agents and volunteers and shall abide by all applicable OSHA/VOSHA regulations at all times.

All insurance policies must be obtained from companies duly licensed to do business in Vermont with a BEST Guide rating of A-VII or better and must be written on forms acceptable to KPSRP. Policies shall provide a waiver of subrogation and shall include a provision requiring a minimum of 30 days written notice to KPSRP of any change, cancellation or non-renewal of any insurance policy.

The following minimum insurance coverage and limits shall be required unless otherwise specifically authorized by management. KPSRP may, in their sole discretion, require additional coverage and/or increased limits. Please check with your KPSRP representative for details.

1. **Comprehensive General Liability Insurance**

\$2,000,000 General Aggregate Limit / \$1,000,000 Each Occurrence Limit; \$1,000,000 Products-Completed Operations Aggregate Limit; \$500,000 Personal & Advertising Injury Limit; \$50,000 Fire Damage Limit

✓ CGL policy shall be endorsed to provide primary insurance coverage as certificate holder, for **Killington/Pico Ski Resort Partners, LLC. 4763 Killington Road Killington VT 05751, in the event of any loss or claim with respect to the third party's operations and activities on KPSRP premises**

✓ Certificate of insurance shall indicate coverage is in force for additional insureds and certificate holders and be shown as:

Killington/Pico Ski Resort Partners, LLC; Killington Mountain Resort Holding Company Inc., Powdr SPLC Holding Company, Killington Restaurants, Inc., Uplands Water Company, SS Associates LLC, SP Land Company, Ski Partners, LLC, Ski Partners II LLC, Powdr Corp. and all parents subsidiaries, affiliates, members, shareholders, successors, assigns, and related entities

✓ Certificate shall state: "This insurance shall act as primary insurance to that of the additional insured as respects operations of the named insured." A copy of the endorsement shall be provided with the certificate.

2. **Worker's Compensation / Employer's Liability Insurance**

As required of employers per Vermont state statute. Individuals and businesses not required by law to carry workers' compensation insurance must sign and submit KPSRP's Worker's Compensation Insurance Certification form.

3. **Automobile Liability Insurance**

Depending on the job, event or activity, Auto Liability insurance may also be required with minimum limited of \$250,000 / \$500,000 Bodily Injury Liability and \$250,000 Property Damage Liability OR Combined Single Limits of \$500,000 for all owned and non-owned vehicles for claims that may arise in conjunction with third party's operations and activities on KPSRP's premises. KPSRP shall make a determination about auto liability insurance requirements on a case-by-case basis. Check with your KPSRP representative for details.